

TANZANIA INTERNATIONAL INVESTORS FORUM

OCTOBER 22ND TO 24TH 2002

AICC ARUSHA

SPORT HUNTING

**ADDRESS OF THE CHAIRMAN OF TANZANIA HUNTING
OPERATORS ASSOCIATION (TAHOA) MR. G. PASANISI**

Presented by

Mr. A. L. MOHAMED Secretary General of TAHOA

Honorable Ministers,
Mr. Chairman,
Ladies and Gentlemen,

The history of man will be incomplete without hunting. As far as records go, man has always been hunting. The only difference has been the reason for hunting.

During the early part of man's existence up to as late as the 19th century, man was hunting mostly to sustain himself. Choose at random any period in the vast continuous flow of history and you will find that both men of middle class and poor alike have usually made hunting their happiest occupation.

Sport Hunting is different from earlier forms of hunting because with Sport Hunting of today, we are not forced to hunt to get food but it is a willing choice we make. The main desire to a Sport Hunter is the experience he or she gets out in the field. Of course, there are other products out of this experience like meat, but all subsequent products are all used and nothing is wasted.

Sport Hunting is like any other sport. It is governed by rules and regulations of the sport. It involves exercise, practice, competition, self-discipline,

success and failure, attainment and breaking of records. Another important activity in sport hunting is the collection of trophies, which serve the purpose of preserving memories of the sportsman or sportswoman's experience. Above all Sport Hunting is a fraternity.

Sports Hunting is not only about killing like many people misunderstand, but it is about the chase to the hunt. Sixty years ago, a famous hunter by the name of Ernest Hemingway had just returned from a safari. When asked what was his next plan, his answer was "make enough money to go back to Africa".

Tanzania has for long been recognized as a superior destination for Sport Hunting. This reputation arises from the vast unspoilt areas with large numbers of game. Our challenge is to keep it that way. The Sport Hunting Industry strives to conserve these areas. In South Africa, huge amounts of money were spent creating Game Ranches. Today the same fences are being removed in an attempt to create bigger more viable natural areas. We in Tanzania have what others have destroyed and are now trying to build again.

Mr. Chairman, it is my belief that we now all know what is Sport Hunting. Let me turn to its relevance to this forum.

Sport Hunting industry in Tanzania is part of the Tourism sector.

Considering only the number of persons it brings annually in Tanzania, this industry remains marginal.

On the other hand, regarding the financial revenues it brings to the Tanzanian Government, it largely heads the list. These revenues directly paid to the Wildlife Department are the following: -

- Game Fees
- Conservation Fees
- Concession Fees
- Handling Fees
- Hunting Permits
- Professional Hunter's License

But the indirect revenues are also important as follows:

- Corporation Tax
- V.A.T.
- TALA and Business license, etc, etc...

It is impossible to quantify the indirect revenues for the totality of the operators, but the amounts of direct revenues to the Wildlife Department have been stabilized during the past years between USD 9 and 10 millions annually.

It is for this reason that I call upon you all Hunting Operators to increase investment in Area Development, Community related activities and outfitting infrastructure so as to attract high yield clients.

In this way, the Sport Hunting Industry will be able to maximize Government and company revenue without having to increase animal quota, which will otherwise be very damaging for the future of the fauna that we have to protect.

We have to be faithful to the spirit of the famous Arusha Manifesto of 1961 by the late Father of the nation, President Julius Nyerere which, states that:

"The Tanzanian Wildlife does not belong to us, it belongs to the future generations and, with ourselves and in respect to the international opinion, we have to do our maximum to protect it".

As we are evoking the fauna conservation, in the name of all the Members of the Tanzania Hunting Operator Association, I would like to warmly thank the Honorable Minister Z. Meghji, Minister of natural Resources and Tourism and the Director of Wildlife, Emanuel Severre who have obtained the stabilization, in the greatest transparency of this sensitive industry, too much coveted by unprofessional persons who have nothing to do with the management of the Wildlife Fauna.

Giving details of our investments would be of little interest to the eventual investors present here today in this Assembly.

These investments are heavy, I do not want to talk about vehicles, that depreciate rapidly, but also the roads openings, the assistance we are bringing to the communities and the contributions we are making for the anti- poaching activities.

such as the famous Kilwa, that will grow rapidly, thanks to the new road to the heavenly beaches of Tanzania, after Zanzibar. The future is hopeful; the Government shows that it would be helpful. It is now up to us to take our responsibilities with great optimism and enthusiasm.

Honorable Ministers,
Mr. Chairman,
Ladies and Gentlemen,

Thank you for your attention.